



# Dealer Program

Dealers who offer financing alternatives have a competitive edge. Leasing can be integral in helping you sell your products by giving your customers value and convenience and ultimately, greater profitability to your bottom-line. If you offer your customers a variety of financing options, you can control the sales process.

The Equipment Leasing Association reports that 80 percent of businesses lease equipment and over 30 percent (\$252 billion) of all capital equipment is acquired through leasing. We understand the competitive marketplace in which you operate and your desire to acquire customers by developing long-term relationships. Our goal is to assist you in allowing your customers to acquire products and obtain financing for these products at a single source through an efficient seamless process.

## Program Overview

<b>Transaction Size:</b>	\$2,000 to \$500,000
<b>Equipment:</b>	Most business equipment qualifies
<b>Lease Term:</b>	12 to 60 Months
<b>Credits:</b>	From start-ups to Investment Grade.
<b>Geographic:</b>	United States
<b>Benefits:</b>	<ul style="list-style-type: none"><li>▪ Full Service Support and quick credit decisions</li><li>▪ Most Business Assets Qualifies</li><li>▪ Flexible Lease Programs</li><li>▪ High Approval Ratios</li><li>▪ Competitive Rates &amp; Flexible Payment Plans</li><li>▪ Fast Turn Around Time</li><li>▪ Simple Documentation that can be faxed or emailed to you.</li><li>▪ Efficient Funding Process</li><li>▪ Professional and knowledgeable sales and administrative staff</li></ul>

We have the resources to accommodate virtually all credits from investment grade to new small businesses. We have the people and programs you need to enable you to sell more, and sell more profitably.

