



General Leasing Information

What is a Lease? A non-cancelable contract extending over a fixed period of time.

Customer's Benefits? Your customer will save cash flow and save capital if they decide to lease. There are several options at the end of the lease to better serve your customer. They can return, upgrade, renew the lease or purchase the equipment with the Fair Market Value or 10% Purchase Option.

Customer's Options? Your customer helps set up their lease by choosing on what type of purchase option and term they would like to have (depending on the equipment). The monthly payment will not increase unless your customer decides to add equipment to their lease at a later time.

Dealer's Benefits? Leasing gives you an extra tool to close the deal with Your customer. You will be able to Offer "Total Service" and have the option to get repeat business from your customer for upgrades.

Dealer's Options? You have the choice to stay involved with the leasing process or you can allow AmeriTel Financial Services, Inc. ("AmeriTel") to handle everything. You will also have fast payments through either ACH transfer or Fed-Ex.

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